

NewScientist Jobs 2012 MEDIA CENTER

Email: nssales@newscientist.com

Phone: 781.734.8777 Web: newscientistjobs.com

New Scientist

New Scientist is the world's top science weekly, with over 905,7262 readers and 2.73 million monthly unique users. In print since 1956, and online since 1996, New Scientist keeps its readers up to date with the worlds of technology, health and public policy - providing scientists a view beyond their niche of expertise. Updated throughout the day online, our global network of specialist correspondents provides comprehensive coverage of breaking science and technology news. Our readers access our award winning content both in print and digitally on their lap tops, tablets and smart phones.

Every week since 1956 New Scientist magazine has published a dedicated recruitment advertising section which details the latest job openings across Academia, Industry and Non Profit organizations. The smart, up to the minute, well informed readers of New Scientist make for high caliber, diverse candidates that are an asset to any search.

KEY STATISTICS

Weekly Print Circulation 137,605¹ Weekly Print Readership 905,726² 2.7 million newscientist.com monthly unique users³ 9.7 million newscientist.com monthly page views³ 459,064 Twitter Followers 32,250 Facebook Fans 63,662,446 YouTube Views⁴ 76,462 YouTube Subscribers

ATTRACT WORLD CLASS RESEARCHERS AND SCIENTISTS

New Scientist was created "for all those men and women who are interested in scientific discovery and in its industrial, commercial and social consequences." Our award winning content is second to none and has received innumerable awards over the years, most recently:

The Society of Environmental Journalists 7th Annual Awards, "New Scientist — International Beat Reporting" 2nd Place Peter Aldhous, San Francisco Bureau Chief

Wistar Institute Science Journalism Award 2007 - Peter Aldhous, San Francisco Bureau Chief New Scientist

Best News Item, Best Feature 2011: Shaoni Bhattacharva, Freelance - Association of British Science Writers

Best Investigative Journalism 2011: Linda Geddes, Reporter - Association of British Science Writers

Best Information Security News Story of the Year 2011: Jacob Aron, Technology Reporter - BT Information Security Awards

NEW SCIENTIST JOBS

New Scientist Jobs is the premiere resource for both job seekers and recruiters in the sciences. On average our job seekers have been working in the sciences for 10 years, and the majority have advanced degrees - 60% hold a PhD⁵. Our recently enhanced state of the art site enables you to quickly and easily manage your job search as well as access statistics that show your return on investment. Post a job on newscientistjobs.com and it will go live immediately enabling you to see results in 24 hours. Whether you are new to the hiring process or a seasoned veteran, our knowledgeable staff is on hand to offer support and create a tailor-made, cost-effective package for your organization.

Working with New Scientist to post my open position was easy. Their staff worked with me to find a posting option that worked with my limited budget and had a lot of good suggestions to make our posting more effective. Amy Johnson, Managing Director

Center for Coastal Margin Observation & Prediction, Oregon Health & Science University

Anyone hiring in the sciences should consider New Scientist Jobs. The ads are effective, include diversity recruiting, and from an ad agency perspective, the website is extremely fast and easy to use.

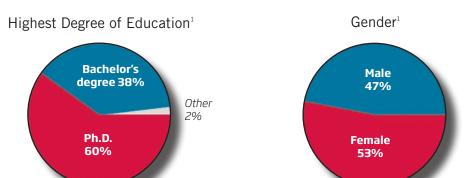
Steven W. McGivern, TMP Worldwide Advertising & Communications Co.

- ABC Audit Jan-June 2011 NRS Oct 10 Sep 11, Publishers Statement, Roy Morgan Research 11 Publisher's statement, October 2011 Publisher's statement, January 2012 Reed Business Research Job Seeker Survey 2007

NewScientist Jobs

Audience Demographics

New Scientist Jobs allows you to reach an extensive, yet relevant audience of scientific professionals. Our job seekers come from a wide range of disciplines and skills including biological sciences, engineering, agricultural science, clinical research, math, information technology, chemistry and earth and environmental science.



Advertising with New Scientist Jobs works; your positions will be seen and you will receive applications. In fact jobs are currently being viewed at a rate of 44,238 times every day which equates to 1,843 jobs viewed an hour. This activity is resulting in 1,321 applications being sent via newscientistjobs.com job seekers per day. Advertise your jobs and you too will enjoy response from our fresh, high caliber job seeking audience.

- Three quarters of those surveyed have seen a job of interest and 6 out of 10 have applied online
- Over 75% would consider Industry jobs, over 68% would consider the University sector
- 63% of respondents describe themselves as active job seekers

202,038 newscientistjobs.com monthly unique users³ 227,929 Jobs By Email Alert registrants³ 155,414 searchable job seeker profiles³

PARTNER NETWORK

Posting your jobs on newscientistjobs.com also includes exposure on our partner sites at no additional cost to you.

chemindustry

ChemIndustry.com is the leading comprehensive directory and search engine for chemical and related industry professionals, serving 2.5 million searches per month.

Achemiobs

ChemJobs.net is a leading jobs board leveraging the power of ChemIndustry and

JustGarciaHill

JustGarciaHill.org is committed to increasing the number of minorities entering science careers and to celebrate contributions to science by minorities.

electscience.ne

SelectScience.net is a leading online resource for applied chemists, clinical chemists and life scientists. It provides up-to-date product and industry news, an extensive product directory and end-user product reviews, as well as the ability for visitors to review the products they use.

- 1 Reed Business Research Job Seeker Survey US 2007
- 2 Madgex (24 Jan 2012 14 Feb 2012)
- 3 Aug 2011 Omniture/Hitbox

NewScientist Jobs

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Print Rates, Deadlines & Artwork Specifications

All print ads are also included in the digital edition of *New Scientist* powered by Zinio.

This allows you to reach a fresh, tech savvy audience of potential candidates who are digesting content via their iPad, computer or other tablet and mobile devises.





Full Page: 7 1/4" x 9 1/2" Bleed: 8 1/4" x 10 3/4" Trim: 8" x 10 1/2" Word count: up to 1000 \$10,595



Half Page Horizontal 7 1/4" x 4 5/8" Word count: up to 450 \$5,595



Half Page Vertical 3 5/8" x 9 1/2" Word count: up to 450 \$5,595



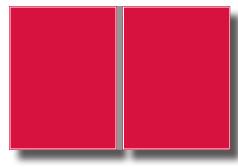
Quarter Page 3 5/8" x 4 5/8" Word count: up to 300 \$2,995



Sixth Page 3 5/8" x 3" Word count: up to 225 **\$1,995**



Eighth Page 3 5/8" x 2 1/4" Word count: up to 175 \$1,595



Double Page Spread: Specs for each page 7 1/4" x 9 1/2"
Bleed: 8 1/4" x 10 3/4"
Trim: 8" x 10 1/2"
Word count: up to 2000

Column Size Rate per column inch \$350		
1 Column	1 3/4"	
2 Column	3 5/8"	
3 Column	5 3/8"	
4 Column	7 1/4"	

Rates include initial print insertion, repeat insertion and an 8 week online posting.
Additional charge for color: \$800

Artwork Specifications

PDF files in high resolution (300 dpi). All fonts must be embedded. Colors must be CMYK.

NewScientist Jobs

CANCELLATION POLICY Cancellation deadline is 12 days prior (Monday of the preceding week) to the issue date

Email: nssales@newscientist.com | Phone: 781.734.8777 | Web: newscientistjobs.com facebook.com/newscientist | twitter.com/newscientist | youtube.com/newscientistvideo

Print Dates

ISSUE CALENDAR - New Scientist is published every week.

Our cover date is every Saturday. Reservation and artwork deadline is 10 days prior (Wednesday of the preceding week) to the issue date. Public holiday deadlines are brought forward accordingly.

New Scientist's Recruitment News Features are specific editorials that bring together the latest news, advice and career opportunities for that particular field. We will be covering key areas in science and technology as well as continuing our major focus on Diversity within science.

These Features provide an ideal environment for your recruitment and branding messages. Your ad will run alongside targeted editorial content. Additional promotional activity occurs surrounding these Features to ensure your audience is as relevant and as large as possible. Key bonus distributions are also often organize to enhance your exposure and response even further.

You can access the Recruitment News Features online throughout the year at: www.newscientist.com/topic/careers

Issue Date	Deadline	Recruitment News Features
Jan 14	Jan 4	
Jan 21	Jan 11	
Jan 28	Jan 18	
Feb 4	Jan 25	
Feb 11	Feb 1	
Feb 18	Feb 8	Postdoc - Bonus Distribution: AAAS
Feb 25	Feb 15	
Mar 3	Feb 22	
Mar 10	Feb 29	
Mar 17	Mar 7	
Mar 24	Mar 14	
Mar 31	Mar 21	Cancer Research - Bonus Distribution: AACR
Apr 7	Mar 28	
Apr 14	Apr 4	
Apr 21	Apr 11	Postdoc
Apr 28	Apr 18	Diversity - Bonus Distribution: US Science & Engineering Festival
May 5	Apr 25	2.10.019 Bondo Biotinadioni de delendo de Engineering i cotinai
May 12	May 2	
May 19	May 9	
May 26	May 16	
June 2	May 23	
June 9	May 30	
June 16	June 6	Biotech - Bonus Distribution: BIO2012 Boston MA
June 23	June13	Diotecti - Donas Distribution. Diozo12 Doston MA
June 30	June 20	
July 7	June 27	
July 14	July 4	
July 21	July 19	Postdoc
July 28	July 18	Postaoc
Aug 4	July 25	
Aug 11	Aug 1	Chamistus Banua Distribution ACC
Aug 18	Aug 8	Chemistry - Bonus Distribution: ACS
Aug 25	Aug 15	
Sept 1	Aug 22	
Sept 8	Aug 29	
Sept 15	Sept 5	PL II D DILLII II NODONE OLONGO A ADDONAGO
Sept 22	Sept 12	Diversity - Bonus Distribution: NOBCChE, SACNAS & ABRCAMS
Sept 29	Sept 19	- ·
Oct 6	Sept 26	Faculty
Oct 13	Oct 3	
Oct 20	Oct 10	
Oct 27	Oct 17	
Nov 3	Oct 24	
Nov 10	Oct 31	
Nov 17	Nov 7	Academia
Nov 24	Nov 14	
Dec 1	Nov 21	Geophysical Science - Bonus Distribution: AGU
Dec 8	Nov 28	
Dec 15	Dec 5	
Dec 22 & 29	Dec 12	Careers Guide

NewScientist Jobs

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Online Job Postings

To make sure we remain the best place in the industry to find the right science professionals, this year we have improved the way you can reach job seekers online. With our new layout and design plus a mobilefriendly version of the site, comes new and improved advertising opportunities that help you reach the right candidates. Our dedicated recruiter area has had a makeover, with improved navigation helping you to manage and post your jobs even more quickly and easily. You can now also manage both your live jobs and your applications with our new application manager. Our resume database has become even more targeted and user friendly, so that you can find the right quality candidates for your role. Plus our improved reporting tools will make it effortless to get the statistics you need on advertisement response.

SINGLE JOB POSTING

Online job postings are the perfect way to reach an active job seeking audience and by working with New Scientist Jobs you will reach over 200,000* unique scientific users on a monthly basis. Whether you are looking to fill one position or have a large number of positions, New Scientist Jobs has posting options that can meet your needs.

New for 2012, fully customized New Scientist Jobs mobile site allows job seekers to find and apply for your jobs wherever they may be, at any time. You will never miss a relevant job seeker.

Single Job Posting includes:

- 8 weeks online on newscientistjobs.com
- Unlimited text
- Color logo
- Exposure on our partner sites including; www.chemjobs.net

www.justgarciahill.org www.selectscience.net

- Jobs by Email alert
- Return on Investment Tracking

Cost: \$415

MULTIPLE JOB PACKAGES

Many of our advertisers have numerous positions that open throughout the year and purchase a posting package to take advantage of the savings we offer. If you know that you have a certain number of positions opening within the next 3-12 months then take a look below at the savings you can receive.

Posting Packages		Cost per job
5 Jobs	\$1,660	\$332
10 Jobs	\$3,200	\$320
20 Jobs	\$5,900	\$295
50 Jobs	\$12,500	\$250
100 Jobs	\$19,500	\$195
Unlimited	Rates Upon Request	

If you have a large number positions we can automatically pull jobs from your site to newscientistjobs.com. Thus saving you time and making it an automatic process as opposed to manually posting each job.

*Aug 2011 Omniture/Hitbox

NewScientist Jobs

Online Job Postings

Webpacks

Maximise your response

Our webpacks offer you 33% discount off rate card prices for one job in comparison to purchasing them as seperate inventory. Speak to your account manager for further information.

VISABLE - \$700

(Save \$365)

8 week Job Posting (see page 6 for posting details) Premium Job Featured job

IMPACT - \$880

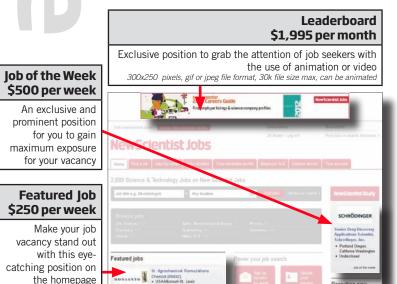
(Save \$435)

8 week Job Posting (see page 6 for posting details) Job of the Week Premium Job

TARGET - \$1,550

(Save \$765)

8 week Job Posting (see page 6 for posting details) Top Job/Keyword Target Email



MPU \$995 per week

Exclusive position to grabthe attention of job seekers with the use of animation or video 800x250 pixels, gif or jpeg file format, 30k file size max, can be animate.

Premium Jobs \$400 per week

Appear against category searches that are relevant to your vacancy and increase brand awareness

Top Job / Keyword Sponsored \$400 per week

This service allows you to select keywords that are relevant and ensure that your position appears at the top of all related searches

Featured Recruiter \$500 per month

Get your brand to stand out on the homepage and direct candidates to all of your job listings



Did you know?

Utilizing additional online services has been shown to increase your response rate up to 35%.*

*Madgex (7 Jan 2012 - 7 Feb 2012)

NewScientist Jobs

Email Solutions

JOBS NOW Email Send Date Content Feb 15 Mar 14 Postdoo Cancer Research Apr 11 May 9 Postdoc June 6 Biotech / MA July 4 Aug 1 Aug 29 Sept 26 Oct 24 Faculty Nov 21 Geophysical Dec 19 WHO'S RECRUITING **Email** Send Date Content Feb 1

Postdoc

Diversity

Postdoc

Chemistry

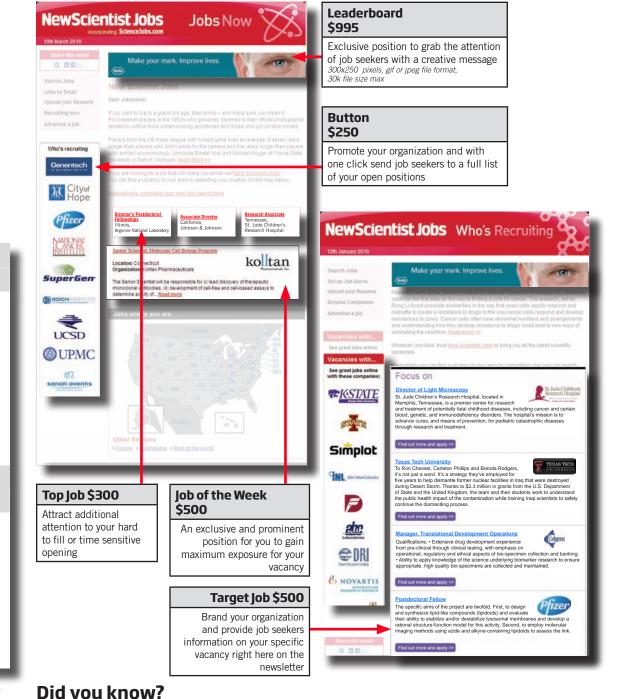
Academia

Diversity

Emails that do not have a content theme specified will editorially be covering the latest science news and career up dates.

New Scientist Jobs Email Newsletter

Our biweekly email newsletter is a great way to send additional exposure directly to the inbox of relevant job seekers. Don't wait and hope that job seekers will look for your ad; send a message that will reach them on their lap tops, tablets and mobile phones with our monthly newsletters. Feature your message alongside relevant recruitment careers advice and content. Reserve your space as availability is limited.



NewScientist Jobs

Utilizing the e-Newsletters has been shown to increase your response rate up to 60%.*

*Publishers statement, April 2011

Email Solutions

New Scientist Newsletter

Our weekly New Scientist email newsletter reaches readers while they are leisurely enjoying this week's issue packed with the latest scientific news, features and opinions. Your message will take the form of an MPU creative slot or Job of the Week ad in the center of the email, drawing visual attention from a captive audience.



Target Emails

Let potential job seekers know just how incredible the opportunities are at your company with a targeted email. Reach an interested, relevant audience who is both excited and grateful to get important information about companies that are currently hiring. Be at the top of their minds when you are at the top of their inbox.

All Target Emails enjoy measureable results so that you can track emails sent, emails delivered, open and click rates and demonstrate ROI.



Target Email \$1,500

Target the most relevant job seekers by drilling into our database of active job seekers. We can segment by Job Title, Location and Qualification Level to target the most suitable candidates for your vacancy

NewScientist Jobs

Feb 29

Mar 28

Apr 25

May 23

June 20

July 18

Aug 15

Sept 12

Oct 10

Nov 7

Diversity

DIVERSITY

Is Diversity Hiring Important to You?

If so, New Scientist magazine and New Scientist Jobs can help!

Newscientistjobs.com users are 53% female, allowing you to attract more female applicants for open positions.

Every job posting on newscientistjobs.com is also posted on our diversity partner JustGarciaHill.org. JustGarciaHill.org is a social networking website committed to increasing the number of minorities entering science careers and to celebrating contributions to science by minority scientists. This allows you to showcase that you are a company interested in hiring under-represented minorities in the sciences and are an equal opportunity employer.

New Scientist magazine publishes two bespoke Diversity Recruitment News Features.

The first Diversity Recruitment News Feature is April 28th (deadline April 18th). It will have an editorial focus on women in the sciences and will be of particular interest to women. This means that women will read the article and look at the advertising following it. The issue will have bonus distribution at the **US Science and Engineering Festival** in DC on April 28th & 29th http://www.usasciencefestival.org.

The second feature is a special Diversity Supplement focusing on under-represented minorities in the sciences. This supplement will be published September 22nd (deadline September 12th). It will contain editorial of interest to under-represented minorities in the sciences. This supplement will be something that people retain for future reference and your advertisement, displaying your support of under-represented minorities in the sciences, will be viewed repeatedly.

The supplement will be distributed to the New Scientist readership and be distributed at the following meetings:

NOBCChE National Conference September 25-28, Washington, DC

http://www.nobcche.org/

The National Organization for the Professional Advancement of Black Chemists and Chemical Engineers' mission is to build an eminent cadre of people of color in science and technology

SACNAS Annual Conference October 11-14, Seattle, Washington

http://www.sacnas.org/

SACNAS is a society of scientists dedicated to fostering the success of Hispanic/Chicano and Native American scientists—from college students to professionals—in attaining advanced degrees, careers, and positions of leadership.

ABRCMS Annual Meeting November 7 - 10, San Jose, CA

http://www.abrcms.org

The conference is designed to encourage underrepresented minority students to pursue advanced training in the biomedical and behavioral sciences, including mathematics and provide faculty mentors and advisors with resources for facilitating students' success.

Finally, *New Scientist's* 2013 Careers Guide, with distribution online and in print throughout 2013 will also be distributed by JustGarciaHill.org allowing you to reach more under-represented minorities in the sciences. *Turn to page 11 for more information about our 2013 Careers Guide.*

NewScientist Jobs

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New Scientist Jobs Careers Guide

Supported by the top names in science and delivering outstanding service, *New Scientist* and New Scientist Jobs are the first choice for employers and job seekers in all areas of science.

The New Scientist Careers Guide is the leading Science and Technology Careers guide to be distributed across North America

Multi-Media Solution

Bound into the Year-In-Review / New Year's bumper issue, the hard copy reaches all North American subscribers of *New Scientist*. Throughout the year, it is then distributed at major scientific events, reaching thousands of additional readers.

The digital edition is available for download to the entire audience of newscientist.com from January 2013 through year's end in its complete format. This digital "active magazine" presents an easy to read, interactive format. Additionally, the organization will benefit from an Online Profile and an Applicant Portal for 12 months on newscientistjobs.com, turning potential job seekers into informed applicants.



Benefits of Advertising in the Careers Guide:

- Your message appears across four (4) distinct media allowing you to reach multiple audiences
- New Scientist magazine readers across North America
- Attendees at key scientific events throughout 2013
- Users of the interactive Digital edition
- Job seekers searching the New Scientist Jobs network
- Engage with fresh graduates, mid career scientists and seasoned scientific professionals
- Reach passive and active job seekers
- Attract talent from myriad science disciplines;
 Bioscience, Chemistry, Engineering, Environmental Sciences etc
- Enjoy year long attention from high caliber applicants
- Communicate the benefits of working at your organization quickly and simply remain competitive
- Drive traffic to your site all year long
- Enjoy the peace of mind that comes with knowing your advertising dollars are working hard all year and come with trackable results!

Distribution:

- A minimum of 32,000 copies of the Careers Guide will be distributed and additional copies will be available for download online
- The Careers Guide is bound into New Scientist Year-In-Review Issue, which allows you to reach the largest *New Scientist* readership of the year
- Copies distributed FREE to graduates and science professionals throughout 2013 via career fairs, conventions and professional scientific meetings which are expected to include: AAAS Annual Meeting, AACR Annual Meeting, BIO2013, BIO Career Fair, SACNAS Annual Meeting, World Science Festival, ABRCMS Annual Meeting, SfN Annual Meeting, AGU Annual Meeting.

As an advertiser your message works hard all year, traveling across the continent reaching the top minds at the most prestigious events



Can I Track ROI?

Yes! Provided quarterly report will track:

- Physical distributions of the hard copy Careers Guide
- Statistics for the digital edition
- Marketing activity promoting the guide
- Metrics Reporting for the Applicant Portal
- Traffic Reporting on Digital Profile Page

For only \$8,995 you get:

A full two-page spread in an attractive annual reference guide for job seekers An annual online posting linking directly to your organizations web site Special bonus distribution at 9 prestigious scientific conferences in 2013!

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