## RADIO AT THE CROSSROADS



## Competition and opportunity

## MUSIC DISCOVERY

## Spotify



Online music discovery: reduces the role of radio?

ON-DEMAND


BIBC IPlayer
Expect on-demand as standard: but radio remains mainly live experience

SOCIAL COMMUNICATIONS

## facebook

twitter


Use of social networking and UGC: increased competition for time

## VIDEO SERVICES



Access to more specialised video content: online, on TV, and on-the-go

## PARTIES DE L'OREILLE



## The key competition for radio is in 'lean back' situations

## Radio

$30 \%$ of occasions more
'lean forward'

Non Radio
$37 \%$ of occasions more 'lean forward'
$63 \%$ of occasions more 'lean back'


## People are listening to less radio

Average weekly listening hours per head, 2002-2009


# 1. Building our creative contribution 

## - Scale





## A History of the World in 100 Objects



# A HISTORY OF THE WORLD IN 100 OBJECTS 

THE мúseím B B B C

ANTIQUES ROADSHOW






## SELECT A VIDEO

(1) The crowd sing Neighbours for Grimmy

Moyles us Westwood (mute)
Best of BeckyCam - Sunday
Best of Wide Angle - Saturday (mute)
Best of BeckyCam - Saturday
The Saturdays, on the Main Stage Cam (mute)
Watch the crowd coming in, on the Wide Angle Cam

Get bic weekend uplates 18 [i]

TWITTER
Matt Lamon gets toys throwr. at alm and wrina Brocy on the (ascolt mille ahov: http://tinyurl.com/yclrvy...
about 21 hours ago

Carl Barat and Sadie Frost take time out from their stage play to join Grimmy in the studio http://tinyurl.com/ycpomw...
2 days ago
Flying Lotus are in the studio with Gilles http://tinyurl.com/yilkh $4 \ldots$ 2 days ago

Bad news I'm afraid: Cheryl's had to cancel tomorrow's live lounge performance as she's poorly.
Follow us on Twitter Get this widget

## Proms 2010




## 1. Building our creative contribution

- Scale
- Multimedia



## Must adapt to your audience




Today
Listen again
About Today
How to listen to Today
Contact Today
Audio slideshow: The Ministry of Food
It is 70 years since the introduction of ration books and the call to 'Dig For Victory' - and the Imperial War Museum in London is taking a nostalgic look back at how people adapted to the wartime food shortages.
News Feeds \| Take a tour, with food writer Jane Fearnley-Whittingstall, and Marguerite Patten who devised frugal wartime recipes for Radio 4 Home
The world at one
PM
The world Tonight
Broadcasting House
bBC News the Ministry of Food and the BBC


The Ministry of Food exhibition is on at the Imperial War Museum London from 12 February 2010 to 3 January 2011
Most images courtesy: Imperial War Museum, Press Association and Getty Images.
Music: Courtesy KPM Music, and It's A Lovely Day Tomorrow performed by Vera Lynn
Slideshow production by Paul Kerley and Sanchia Berg. Publication date 12 February 2010.

Links

- The Ministry of Food at the IWM





## More impact with syndication

Angelina Jolie on The Changeling \& working with Clint Eastwood


The UK's home of live news and sport IIVe On Digital TV. Online. On Radio - bbc.co.uk/5live

From bbefnelive
Added: 17 November 2008 (more info)
Simon Mayo speaks to Oscar winning actress Angelina Jolie about starring in the new Clint Eastwood film 'The Changeling'. Download this interview or subscribe to Simon Mayo's podcast


URL hatp://uk.youtube.com/watch?v=tovuiWZEAIM
Embed Cobject width="425" height="344"><param name="mov *

- More From: bbcfivelive


Footballers hitting stuff!
Footbaliers hitting stuf!
01:33 From: bbcfivelive
Views: 886
Behind the scenes of Spoomy's 5 live football strip
01:30 From: bbcfivelive
Views: 150
Dave Challinor, King of the flingers
01:26 From: bbcfivelive
Views: 27,776


Spoomy's 5 live foothall strip
00:43 From: bbcfivelive
Views: 2,403

## We'll make archive available




## "(4) TODAY

## Today

Listen again
About Today
How to listen to Today Contact Today
News Feeds 1 © Radio 4 Home
The world at one
PM
The World Tonight
Broadcasting House
BBC News

Page last updated at 08:32 GMT, Friday, 28 November 2008
'It was grim, very grim'


Mark Abell, a British lawyer who was trapped inside the Oberoi hotel in Mumbai has been rescued. He has en surrounded by gunshots and has found out some of the pe
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Have Your Say
Magazine
In Pictures
Country Profiles
Special Reports
Related BBC sites Sport
Weather
Radio 1 Newsbeat CBBC Newsround On This Day Eators blog Site Version - uk version International Version

By Friday, the Oberoi $w$
troops flushed out the
But police found 24 bog after freeing dozens of staff,
Rescue operations are at the Taj Mahal Palacs another of Mumbai's lu: and a Jewish centre.
Mr Abell's ordeal was
by other Britons who

> More from Today programme

FROM THE TODAY PROGRAMME

- Mark Abell, who was trapped in Mumbai's Oberoi, describes his ordeal and says he can't wait to go home
- 00.00/04.35 SHARE A4)
- MUMBAI ATTAGKS

KEY STORIES
, In pictures: Mumbai aftermath - How Mumbai attacks unfolded - Trail of destruction

- Attacks as they happened

ANALYSIS AND BACKGROUND - Mumbai comes out to protest

- 'Rotting' Indian intelligence
- Tense times for Mumbai's Jews - Pakistan scepticism
numbai under attack
S ACCOUNTS
on life'
s lucky escape
aded the door'
d so many'
CCTV of gun battle on night of attacks
Watch

Music Audio and Video Collections
Exclusive music sessions and interviews from the BBC - available as clips and collections curated by presenters, guests and BBC staff


Music Editors Collection BBC Music Sessions
hicluding artists
Adele / Manic Street Preachers / Aicade Fire / The Gol Team / JCole / and more

Created I Dec zoio


Mista Jam / 1 Xtra Collection BBC Radio 1Xtra - Hot 42011

## InCLUDIHG ARTISTS

Liam Bailey / K Koke / Wiz Khalifa / Loadstar / Maxsta / and more


Huw Stephens Collection BBC Introducing - United Nations

IHCLUDIIG ARTISTS
Vanguard / Not Suuares / The Phantum Band / Pulled Apart By Horses / Two Door Cinema Club and more

Created is Janzo:


Lucy Duran Collection World Routes and Beyond

## meluding ARTISTS

Royal Akadina Ensemble / Cicala Muta / Cristobal Repetto / Benton Flippen / La Negra Graciana / and more


Ricky Ross Collection Celtic Connections
meluding artists
Justin Townes Carle / Yasmin Lewy / The Dums Unit / Eddi Reader / Tom Jones / and more

Created ao Jan zor:


## Zane Lowe Coliection

 BBC Sound of 2011
## meluding ARTISTS

Jessie J / James Blake / The Vaccines Jamie Woon / Clare Maguire / and more

## 1. Building our creative contribution

- Scale
- Multimedia
- Social


## Our Talent is embracing open conversation



To dummy or not to dummy, the debate rolls on.
8 Chris Evans \| $\quad 25$ Feb 09, 11:51 AM
I really have no idea...
... you stick a dummy in, the kid calms down and doesn't get halfa feed on mummy's tired booby. Instead he works his chompers off getting proper hungry for the next time and tires himself out enough for a proper sleep in the process.

Welcome aboard Noah...
3 Chris Evans | 10 Feb 09, 12:37 PM
So he's finally here then and i have to say he's a little..


## Particularly powerful for radio

|  | Followers |
| :---: | :---: |
| 1. ${ }^{\text {a }}$ Fearne Cotton: Presenter, BBC Radio 1 | 1,322,579 |
| 2. TRichard Bacon: Presenter, BBC Radio 5 live | 1,314,614 |
| 3. Chris Moyles: Presenter, BBC Radio 1 | 839,579 |
| 4. ${ }^{\text {d }}$ Alan Carr: Presenter, BBC Radio 2 | 766,537 |
| 5. Scott Mills: Presenter, BBC Radio 1 | 244,089 |
| 6. 3 Chris Evans: Presenter, BBC Radio 2 | 223,980 |
| 7. [1/ Aled Haydn-Jones: Presenter, BBC Radio 1 | 185,767 |
| 8. $\mathbf{X}_{\text {S }}$ Sara Cox: Presenter, BBC Radio 1 | 185,054 |
| 9. 2 Reggie Yates: Presenter, BBC Radio 1 | 177,412 |
| 10. Dominic Byrne: Journalist, BBC Radio 1 | 175,872 |
| 11. B Claudia Winkleman: Presenter, BBC Radio $2^{\text {a }}$ | 148,930 |
| 12. I Gino D'Ac ampo: Presenter, LBC 97.3 | 136,969 |
| 13. \#Greg James: Presenter, BBC Radio 1 | 133,633 |
| 14. WDave Gorman: Presenter, Absolute Radio | 115,852 |
| 15. ${ }^{\text {a }}$ Annie Mac: Presenter, BBC Radio 1 | 106,801 |
| 16. Edith Bowman: Presenter, BBC Radio 1 | 99,953 |
| 17. ${ }^{\text {. }}$ Nick Grimshaw: Presenter, BBC Radio 1 | 94,713 |
| 18. ${ }_{\text {d }}$ Carrie Davis: Presenter, BBC Radio 1 | 82,831 |
| 19. Danny Wallace: Presenter, Classic FM | 70,597 |
| 20. | 66,564 |

## richardpbacon <br> 

## Name richard bacon

## Morning. Awoken agitated \& concerned about The Colbert Report. Anyone associated with Comedy Central UK follow me? Surely a natural home.

14 minutes ago from Tweetie
@jonathanglazier wow. Congratulations Jonathan
about t hour ago from Tweetie in rep iy to jonathanglazier

Radio prog tonight@11, Fivelive: Does every cause need a celebrity? Texter: When was the last time you climbed a ladder?
about 12 hours ago from Tweetie
@richardpbacon yes, until you leave the match day ground. (via (a)andygale) Amazing. So you could theoretically get carded in the car park?
about 12 hours ago from Tweetie in rephy to andygale

Location iPhone: 51.511682,0.224661

Bio minor celebrity BBC Radio Fivelive presenter
$69 \quad 274,989$
following followers


View All.

RSS feed of richardpbacon's updates

## Attracting a different kind of audience

```
twitter mados
                                    Search
Realtime results for "radio 4"
0.05 seconds
4 more results since you started searching. Betregh to see them.
\[
\text { Nowet " Page } 2 \text { - Older }
\]

\(\Omega\)Amanda Pike: Heat magazine getting a bit of a bashing on Radio 4's PM re it's move away from using models. What do you think 垤boydhilton ??
28 minutes ago from TweotDock - Beply - View Tweot
```

```
zeehay: Listened to Radio 1 in the car back in the day. Then Radio 2 a few years ago, now moving over to Radio 4. Yeh (ezzerolight, I'm getting old.
about 7 hourn ago from web- Fleply • Yiew Tweed
geodstuttom: The Unbelievable Truth on Radic 4 with David "national treasure" Mitchell is back! http:/bit. ly/RzWUKB (ixpond)
about 4 hours ago from Tweete . Redx - View Tweat
```



```
ackoor7s: OK, that's my good deeds for the day. Back to the arms of sleep via the gentle ministrations of Radio 4
about 4 houm ago from wob - Hoply - Vinw Tweat
```

```
alisonkbirch: is it a fault witt my speakers (or rry ears), or are all men in all Radio 4 plays really played by sexameroe?
about 4 hours ago from Grawly- Beply - View Tweet

-
masonicboomks: I just got interviewed by Radio 4 Womens Hour about "COUGARS" (all I could thirk was where is gampster ? they neec herl) about 4 hours ago from wab - Reply . View Tweet
```



```
babystar: Thank god for radio 4.
about 5 hours apo from Twetartio - Rendiy - View TVeet
```

```
theboywyatt: cor some guy on a good read on radio 4 has the same view on the great stink' as me
about 2 hours ago from TweetDock - Blaply Viow Tweel
```


## Reflect your audience



NOW on air - Presented by Nicky Campbe

## We're talking about...

Does it matter who owns your f
Birmingnam city is the latest club to be bought by owner. This means that half $\sigma^{\prime}$ the 20 Barclays. Pre
From 9 a m, Ncky Campbell asks if it matters to th is to the game.
You can share your comments by using the form b
40 Listen live to the Breakfast Phone-in
(
\$ Find out more about 5 live Now here

Does it matter who owns your football club?
5 live Phone-in, 07/10/2009 from 09:00

Now we
Online,

## Work with big partners



## Open up behind the scenes


2. Much faster digital innovation

## All platforms matter for digital radio



## Look for hybrid radio solutions

A radio

-Great audio (over FM/DAB)
-Mass-market, efficient

A radio + IP connection
-Great audio (FM/DAB/IP)
-Mass-market, efficient
-Niche and out-of-area (IP)
-Live and on-demand
-Correct logos and branding
-Programme information
-Visual accompaniment

- Instant feedback
- More info ('tagging')
-Click to buy
-Hyper-local content via IP
-...and much more...


## Three Radios, One Loudspeaker



## Applications

Radio VIS Visualisation
Radio(ac)

- Electronic Programme Guide

Radio


## $50 \%$ of radio listening to be digital by 2013

Digital Radio UK

In-car

BBC

- 9 gmg
global
D aroivass as standard in new cars irom 2014

BAUER

Device cost

International cooperation

Aim for sub-£20 sets in the next two years"

Mobile, car companies, profiles, new standards, promote radio with government and regulators

## Fight for prominence on connected platforms



## Music Recommendation

2009Hearing song on the radio ..... 61\%
Friends/relatives/colleagues ..... 59\%
TV programme ..... 26\%
Advert on TV ..... 26\%
Concerts/gigs ..... 19\%
DJ Recommendations on radio ..... 16\%
Clubs ..... 15\%
Advert on radio 14-18 yrs 23\% ..... 15\%
Recommended by online music service c.g.........s ..... 14\%
Contacts/friend sites e.g. Myspace, Facebook ..... 12\%
Other internet CD site e.g. Amazon, Play.com ..... 12\%
Music Magazines \& Newspaper reviews e.g. NME, Q ..... 11\%
Artist/celebrity websites ..... 9\%

[^0]"Inspired music performance \& recommendations from BBC tastemakers, all in one place"


## Radioplayer console



| $\square$ |  | LIVE | Chris Mo | ow 07 |  |  |  |  | -1) |  |  | $\begin{aligned} & \text { SHOW } \\ & \text { STATIONS } \end{aligned}$ | H/7 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| B] B\|C | Q | HOME | SPORT | NEWS | WEATHER | iPLAYER | RADIO \& MUSIC | DISCOVERY | 2012 | CBBC | CBEEBIES |  |  |



## RADIO AT THE CROSSROADS


[^0]:    Base: Speakerbox research, September 2009, All 1013 respondents

